

UNITRENDS



Eliminate Backup Complexity With Unitrends

Public Transportation/Mass Transit Industry Success Story
SRWT (TEC Group)



Solution Highlights

Industry

- Public Transportation/Mass Transit

Protected Platforms:

- Windows
- Linux
- MAC

Data Protected

- 30 TB and growing

Challenges

- Too much dependency on physical tapes for backup
- Issues with existing backup times and performance
- No support in tape archiving/replication
- Complex user interfaces with existing systems

Solution

- Unitrends Backup & Recovery Solution: Unitrends 833 Appliance
- Unitrends Backup & Recovery Solution: Unitrends 823 Appliance
- Unitrends Backup & Recovery Solution: Unitrends 714 Appliance
- Unitrends Reliable DR™

Benefits

- Web User Interface was excellent and easy to understand and learn
- Reliability was excellent
- Backup and Recovery performance was superior

Customer Profile

The TEC group consists of five companies that provides public transport in Wallonia, Belgium. The group aims at providing sustainable, reliable and safe services for its commuters. As a key player in the social and economic development of this area, TEC has around 5000 employees who help manage 704 lines in Wallonia that moves close to 2,500 vehicles on a daily basis.

The Challenge

According to Mr. Nicolas Daneau, Systems Administrator at TEC, they faced challenges from different areas of operations. The TEC site had grown in complexity from a single backup site to a central site and five remote sites. Their existing backup solution (Backup Exec, Version 12) had a complex interface that was tough for remote sites to manage with limited IT resources. In addition to these, TEC was not satisfied with the disk to tape performance – they move close to 12 tapes – and wanted to move to a replication model that would reduce or eliminate physical move tapes. TEC also wanted to extend support to Windows 2012 and VMWare, but their existing backup solution did not support these systems without an expensive upgrade.

The Solution

With unsatisfactory backup and performance times, and compatibility issues with the existing solution, the ideal solution would have to manage multiple physical and virtual servers, with ability for archiving and replication. Mr. Daneau also wanted support for Exchange 2013, Sharepoint and SQL 2008, Oracle 11g and if possible SAP. The next step was to evaluate vendors. Mr. Daneau evaluated major vendors including HP DataRecovery, Acronis, Barracuda, AppAssure and Commvault. But with Unitrends, he was thrilled to see that it “supported both physical and virtual server environments, plus MAC and Linux workstations, has built in local archiving for monthly archives, but supports replication, allowing TEC to move away from moving physical tape!”

Next was the evaluation phase. For close to six months, Mr. Daneau used two Recovery Series 833 appliances to run a detailed test of the user interface, backup performance, recovery ability, archiving and replication. Once the extensive evaluation was done (not once did they face any backup issues during the test phase), TEC decided on Unitrends as their ideal solution. Mr. Daneau explains TEC’s decision. “The Unitrends solution was complete, supported all our servers and applications in our environment, was the easiest to use, had the best reliability, support and was very competitive in price.”

The Results

With a complicated server environment and a complex business operation to run, TEC knew it had to bring the focus back on ease of use, reliability and superior performance. With the Unitrends suite of products, they got exactly that.

“The Unitrends solution was complete, supported all our servers and applications in our environment, was the easiest to use, had the best reliability, support and was very competitive in price.”

– Mr. Nicolas Daneau,
Systems Administrator

Are You Ready to Get Protected? Connect with us Today for a Customized Quote 

About Unitrends

Unitrends delivers award-winning business recovery solutions for any IT environment. The company's portfolio of virtual, physical, and cloud solutions provides adaptive protection for organizations globally. To address the complexities facing today's modern data center, Unitrends delivers end-to-end protection and instant recovery of all virtual and physical assets as well as automated disaster recovery testing built for virtualization. With the industry's lowest total cost of ownership, Unitrends' offerings are backed by a customer support team that consistently achieves a 98 percent satisfaction rating. Unitrends' solutions are also sold through a community of thousands of leading technology partners, service providers, and resellers worldwide.