

Success Story: The Morey Corporation



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Charles Buege, The Morey Corporation

Quick Facts

Industry

- Manufacturing

Reseller

CCC Technologies, Inc.

Protected Platforms

VMware
Windows
Linux

Competitors

- Symantec Backup Exec

Challenges

- Unreliable backups and complex recoveries
- Rapidly growing application data
- Limited support for mixed environments

Solution

- Unitrends Recovery Solution

Benefits

- Rapid, reliable recovery in an integrated solution
- Responsive and knowledgeable support
- Reduced time spent on backups

Challenges

By 2010, MOREY, an award-winning Electronics Manufacturing Services provider, quadrupled its facility's capacity as a result of high customer demand. MOREY currently operates a rapidly growing 6-8 TB datacenter with a mixed environment of Windows, Linux and VMware.

Going on 80 years and experiencing such rapid growth, MOREY's data center was becoming exceedingly vulnerable. Utilizing Backup Exec as its data protection method was limiting in protection. Plus, backups were unreliable, and the software was outdated and under performing.

When the IT team investigated alternatives for their backup and disaster recovery needs, the first solution they implemented was a cloud-based only backup, DigiBAK. The vendor fell short in reliability and its only backup option was cloud storage, which the company's bandwidth limitations could not uphold.

It was clear to Charles Buege, R & D and IT Special Projects, that MOREY could not settle for another unreliable backup vendor. His requirements and priorities were to find a flexible solution for backing up a heterogeneous environment, bare metal functionality and simplicity in backups and restores.

Benefits

After spending several months trying to get DigiBAK to work, MOREY removed it and approached Unitrends. Buege heard of Unitrends through CCC Technologies, Inc., a company he worked with in the past and decided to test the solution recommended by the reseller.

"Jeff, our sales rep, set up a meeting with us and Unitrends," said Buege. "To say the least, we thought the product was great immediately."

Buege described the implementation as exceptionally easy. "It took under an hour to get it recognized on our network from unboxing it to getting an IP address on the system."

Unitrends not only addressed MOREY's existing challenges, but addressed needs to scale for future growth. Unitrends supports heterogeneous environments (protecting more than 100+ OS, platforms and applications) to manage MOREY's several versions of Windows, Linux and VMware environments. To compliment the heterogeneous offering, Unitrends uses a No Limits Licensing pricing structure to allow unlimited licenses for any mixed environment.

"Restoring a file is so much easier and more dependable," Buege said. The intuitive Rapid Recovery Console takes a simplistic approach to manage all environments in a single interface, and the bare metal functionality offers restore options to dissimilar hardware.

In Buege's case, the ability to perform file-level restores is a testament to the solution's ease-of-use and rapid recoveries. He describes an instance where a user called panicking over a deleted file that urgently needed to be retrieved. "The restore occurred while we were on the phone... It was less than three minutes to get the file back. She was thrilled. And we've had that same situation multiple times."

"It was really nice to have confidence in the backup and be able to go through pretty easily and restore the file."

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