

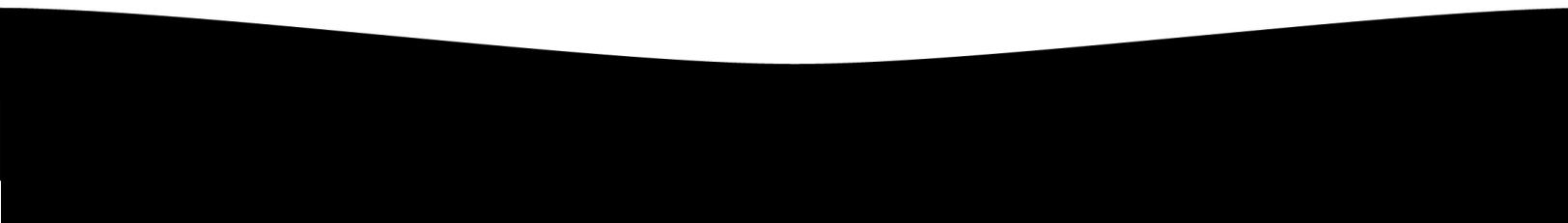
UNITRENDS



Saunderson House Relies on Unitrends to Protect Data, Keep Systems Online and Quickly Recoverable in case of an Outage

Finance Industry Success Story
Saunderson House

SAUNDERSON
HOUSE



Solution Highlights

Industry

- Finance Industry

Protected Platforms:

- VMware Enterprise

Solution

- Unitrends Virtual Backup with CloudHook
- ReliableDR

Benefits

- Powerful data protection
- Automated DR testing

Customer Profile

This case study describes how one of the UK's most trusted financial advisement firms to high net worth clients partners with Unitrends' Recovery Management Suite to provide data protection and automate disaster recovery testing, failover and failback.

The Challenge

Saunderson House, a chartered firm of independent financial advisors and winner of the 2013 Investment Week's Fund Manager of the Year, needed to be sure their data was backed up and easily recoverable. Their outdated backup and recovery system was complicated, required excessive effort to configure, and couldn't certify recovery. With 1,300 clients, £3 billion GBP under management and a fee-based system, Saunderson House needed a partner that could get them back online quickly and easily should an outage ever occur. Saunderson found that partner in Unitrends.

Saunderson House has a VMware Enterprise environment powered by Nimble storage and utilizes DoubleTake for replication. David Pritt, IT Director of Saunderson House, expressed his concerns that if their systems aren't working, they stand to lose hundreds of thousands of dollars per day. It was critical for Saunderson House to find a partner that provided great data protection, and guaranteed failover and recovery.

The Solution

Saunderson House now utilizes Unitrends' Recovery Management Suite, including award-winning Unitrends Virtual Backup with CloudHook and ReliableDR, for data protection and automation of disaster recovery testing, failover and failback.

The Results

Recovery Management Suite provides powerful data protection, automates the DR testing process. This gives Saunderson House peace of mind that the replicas are valid and will come back online, should they ever have to failover to them. Saunderson House has never had to failover in a real world situation—they used ReliableDR in the last DR test and it passed with flying colors.

Are You Ready to Get Protected? Connect with us Today for a Customized Quote 

About Unitrends

Unitrends delivers award-winning business recovery solutions for any IT environment. The company's portfolio of virtual, physical, and cloud solutions provides adaptive protection for organizations globally. To address the complexities facing today's modern data center, Unitrends delivers end-to-end protection and instant recovery of all virtual and physical assets as well as automated disaster recovery testing built for virtualization. With the industry's lowest total cost of ownership, Unitrends' offerings are backed by a customer support team that consistently achieves a 98 percent satisfaction rating. Unitrends' solutions are also sold through a community of thousands of leading technology partners, service providers, and resellers worldwide.