

UNITRENDS

ReliableDR Enables Van Lanschot To Prove Disaster Recovery Compliance

Finance Industry Success Story
Van Lanschot



Van Lanschot

Solution Highlights**Industry**

- Finance Industry

Protected Platforms:

- NetApp Filers
- VMware

Solution

- ReliableDR

Benefits

- SLA's are tracked and enforced.
- Automated DR testing

“Our Disaster Recovery strategy cannot fail to deliver and this is why we chose ReliableDR—because it lets us run non-disruptive, frequent, schedule Disaster Recovery tests to ensure that a successful service recovery is always assured.”

**Managing Director at
Van Paul Timmermans
an Lanschot Belgium**

Customer Profile

Van Lanschot, founded in 1742 and one of the oldest private banks in Europe, is an independent financial institution that offers private banking, asset management, business banking and corporate finance. It is headquartered in the Netherlands and has operations in Belgium, Luxembourg, Switzerland and Curacao.

The Challenge

Because the bank operates across several jurisdictions, Johan Stevens, ICT Operations Director of Van Lanschot's Belgium operations faced the challenge of demonstrating legal compliance from several countries such as the UK Financial Services and Markets Act (FSMA), as well as being subject to regulations and audits from the National Bank of Belgium (NBB) and the Dutch National Bank (DNB). The bank runs two NetApp Filers in its production and DR data centers and was using SnapMirror in order to generate recovery points. However, the existing tool set did not provide fully automated and iterative DR testing which the bank needed to demonstrate compliance at all times. In particular, there was a need to reduce the existing RPO down from 24 hours. A search was made for advanced tools that could leverage the investment in the new, recently virtualized infrastructure.

The Solution

Datacenter integrator Centrix provided Van Lanschot with two choices for DR automation: VMware Site Recovery Manager (SRM) and ReliableDR. After evaluating both alternatives, Van Lanschot chose ReliableDR for its more extensive functionality, application awareness, and better capability to demonstrate regulatory compliance. ReliableDR was deployed at Van Lanschot's DR site and integrated with SnapMirror to automate DR testing. Several RPO tiers were defined and for mission-critical applications, ReliableDR runs 12 DR tests per day, and provides an iron-clad RPO of two hours. Out-of-the-box recovery certification functionality was applied to Microsoft SQL Server databases and Exchange. Corporate application servers were certified for recovery using ad hoc application tests agreed upon with the line of business.

The Results

Van Lanschot now benefits from tiered and fully automated DR testing of their x86 applications portfolio. SLA's are constantly tracked and enforced. Paul Timmermans, Managing Director at Van Lanschot Belgium said, “Our Disaster Recovery strategy cannot fail to deliver and this is why we chose ReliableDR—because it lets us run non-disruptive, frequent, schedule Disaster Recovery tests to ensure that a successful service recovery is always assured.”

Are You Ready to Get Protected? Connect with us Today for a Customized Quote

**About Unitrends**

Unitrends delivers award-winning business recovery solutions for any IT environment. The company's portfolio of virtual, physical, and cloud solutions provides adaptive protection for organizations globally. To address the complexities facing today's modern data center, Unitrends delivers end-to-end protection and instant recovery of all virtual and physical assets as well as automated disaster recovery testing built for virtualization. With the industry's lowest total cost of ownership, Unitrends' offerings are backed by a customer support team that consistently achieves a 98 percent satisfaction rating. Unitrends' solutions are also sold through a community of thousands of leading technology partners, service providers, and resellers worldwide.