

Solution Highlights**Industry**

- Health care industry

Solution

- Recovery-823 On- & Off-Premise Appliance
- RXDA

"In Germany, where Unitrends is not so well known, I always start with "You ever heard of Unitrends? No??? Well, I have."

Scott McGilvray
Manager IT Systems
Moller Medical



Simplify the Critical Tasks of Backup and Recovery

Customer Profile

Möller Medical is a German-based medical services company. They provide medical products, laser processing, clean room production and nano-coating technology to health care professionals. Scott McGilvray is the Manager of IT Services, He has more than 25 years experience in IT/IT related fields. He oversees the infrastructure for a company of 200+ employees from basic cabling extending up through layers of virtualization and presented via heterogeneous hardware components. He deals with networking, telecommunications systems, client/server software/hardware installation and configuration and repair, virtualization, project planning, budgeting, purchasing and internal consulting.

The Challenge

Moeller Medical was using Backup Exec to LTO tapes. The Backup Exec was not an optimal solution for them. Just recently they had a fileserver held for ransom. Unitrends helped them do the "end-around" and get the data back to its rightful owner. Backup often, backup reliably—and get back up.

The Solution

Moeller Medical choose Unitrends Recovery-823 On- & Off-Premise Appliance and RXDA because of Its flexibility, ease of use, an "all-in" licensing model and most importantly reliability.

The Results

Unitrends simplified the mundane yet critical tasks of backup and recovery, receive better support, get quality sleep time, AND look good getting IT done. McGilvray said that the Unitrends solution gave him time and sanity.

About Unitrends

Unitrends is trusted by IT Leaders and Pros who know that in today's digital world protecting their ideas and keeping their business running is non-negotiable. To address the growing volume and value of digital information, the company's award winning portfolio of Continuity Solutions enables customers to capitalize on cloud economics, reduce their overall spend on IT, and have 100% confidence in the recovery point to come. Unitrends' Continuity Solutions are backed by a customer support team that consistently achieves a 98% satisfaction rating and are sold through a community of thousands of expert technology partners, service providers and resellers worldwide. Visit unitrends.com.